

AGRICULTURE RESOURCE NEWSLETTER

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Affordable Care Act & Farm Families

Waupaca County UW-Extension will offer an overview of what the Affordable Care Act (ACA) means for farms, as a family and employer, on Tuesday December 3 from 6:30 to 8:00 p.m. Presentations will be part of a statewide broadcast coordinated by local Extension educators in twenty-one counties across the state.

The webinar will highlight what the law means for farm families purchasing their own health insurance and farms, as small businesses, exploring the option of providing health insurance for their employees. The program will also cover requirements of ACA already in place this year, and changes coming in 2014.

The workshop will cover how to access on-line marketplaces to shop for health insurance as an individual, family or for employees, and other resources available to help answer individual questions.

Although there is no cost to attend, advance registration is required. Limited seating is available. Doors open at 6:00 p.m. in the lower level of the Waupaca County courthouse, with the program starting promptly at 6:30 p.m.



USDA November Market Outlook Report

USDA released their first World Ag Supply and Demand report since September on Nov 8. Here is a brief summary:

Dairy - The 2013 milk production forecast is reduced from September, reflecting slower growth in third-quarter production. The production forecast for 2014 is raised as producers are expected to increase cow herds in response to improving returns. Import forecasts are reduced and export forecasts are raised for both 2013 and 2014 on stronger sales of fat containing products and nonfat/skim milk powders.

Price forecasts for cheese, butter, and nonfat dry milk (NDM) are forecast higher on strong domestic and international demand. In 2014 higher dairy production is expected to pressure cheese, butter, and whey prices but expected strength in exports supports a higher NDM price forecast. Pressured by lower whey prices, the Class III milk price is reduced for 2013 and the forecast is reduced for 2014 on reduced price forecast for both whey and cheese. The all milk price is forecast at \$19.80 to \$19.90 per cwt for 2013 and \$19.30 to \$20.20 per cwt for 2014.

Corn - production is forecast 146 million bushels higher at a record 13,989 million bushels. A 1.9-million-acre reduction in harvested area is more than offset by a 5.1-bushel-per-acre increase in the forecast yield. At 160.4 bushels per acre, the national average yield remains 4.3 bushels per acre below the record in 2009/10. Despite a late planted crop and July and August dryness across much of the Corn Belt, cooler-than-normal summer temperatures and an extended growing season have supported higher-than-expected yields for most producers, especially across the Plains, Corn Belt, and South. The projected season-average farm price range for corn is lowered 30 cents at both ends to \$4.10 to \$4.90 per bushel. Cash and futures prices have responded to rising yield prospects over the past 2 months, sharply reducing the outlook for 2013/14 farm prices.

Farm Families and the Affordable Care Act



Tuesday, December 3, 2013
6:30 - 8:00 pm
Waupaca County UW-Extension
Courthouse, Lower Level Conference Room



Waupaca County UW-Extension will offer an overview of what the Affordable Care Act means for farms, both as a family and as a business with employees.

Information will include:

- How the Affordable Care Act has changed our health insurance system.
- Costs for farm families looking to purchase their own insurance.
- Who will be required to purchase health insurance for their employees?
- How to determine health insurance cost for employees?
- Tax implications for farm families purchasing their own insurance and farm businesses purchasing insurance for their employees.

For more information or to register, visit <http://waupaca.uwex.edu/> and click on the Affordable Care Act program link. For non-web users, please contact Dana Nelson at 715-258-6231 to register.

covering
kids & families
wisconsin

UW
Extension
Waupaca County

University of Wisconsin-Extension, U.S. Department of Agriculture and Wisconsin counties cooperating. UW-Extension provides equal opportunities in employment and programming, including Title IX and ADA. Please make requests for reasonable accommodations to ensure equal access to educational programs as early as possible (10 days is reasonable) preceding the scheduled program, service or activity. Call (608) 224-3700 to request an accommodation.

2013 SOIL, WATER AND NUTRIENT MANAGEMENT MEETINGS

The Department of Soil Science at UW-Madison will offer this annual update meeting, geared to crop consultants, fertilizer dealers, soil and water conservation staff, etc. in downtown Shawano on **Tuesday, December 10, 2013**. Interested farm operators are also welcome to attend. These meetings combine the former Soil & Water Management and Fertilizer Dealer Meetings into one 4-hour session (10 am to Noon/1 to 3 pm). Matt Ruark, John Peters, Carrie Laboski, Sue Porter, and Francisco Arriaga will present current soil & water management and soil fertility information. All speakers may not be present at all meetings.

A \$35.00 registration fee (which includes lunch) will be charged for the meeting. Certified Crop Adviser CEU credits (2 hours in soil and water management and 2 hours in nutrient management) have been requested.

2013 Discussion Topics

- Cover crop and fertilizer technology research update (Matt Ruark)
- Nutrient management BMPs on tile-drained land (Matt Ruark)
- Efficacy of aglime and pell lime in no-till and chisel systems (Carrie Laboski)
- Minimizing nitrate loss from manure-amended sandy soils (Carrie Laboski)
- Current topics in soil testing and nutrient management (John Peters)
- Better and faster nutrient management planning: Version 2 (Sue Porter)
- Tillage options for crop residue and soil compaction management (Francisco Arriaga)

This event will be held at Angie's Main Café, 132 South Main Street in downtown Shawano. Please send in your meeting reservation (use clip sheet below) with your payment of \$35 per person by December 2nd to Shawano County University Extension, Room 101 Courthouse, 311 North Main Street. Please plan to arrive by 9:30 am for registration. The meeting will start promptly at 10 am. Lunch will be a baked chicken buffet with all the trimmings (potatoes, dressing, vegetable, dinner rolls, coffee, milk or water). For more information contact Jamie Patton, Shawano County UW-Extension at 715-526-6136 or jamie.patton@ces.uwex.edu. Free parking is available in the parking lot behind the restaurant and behind the Shawano City/County Library.

REGISTRATION FORM

2013 SOIL, WATER AND NUTRIENT MANAGEMENT UPDATE MEETING

Angie's Main Café, Shawano, December 10TH

PREPAYMENT IS REQUIRED BY December 2nd, 2013

Name(s) _____

Business Address _____

Phone _____ Email _____

Number attending _____ @ \$35.00 each = \$ _____

Make checks payable to "Shawano County UW-Extension" and send to Shawano County UWEX, Room 101 Courthouse, 311 North Main Street, Shawano, WI 54166.



Cow College 2014

1:00 pm – FVTC Regional Center, Clintonville

January 7 – Dairy Outlook & Farm Bill Update

Mark Stephenson – Extension Dairy Policy and Marketing Specialist, UW-Madison

Get the latest details on dairy provisions included in the new / proposed farm bill and what it will mean for your dairy farm and dairy farm customers, as well as an updated milk price forecasts for 2014-15.

New WI Dairy Farm Heifer Cost & Farm Labor Survey Data

Greg Blonde and Zen Miller, local Extension Agriculture Agents will share updates on recent WI farm research projects including: Real Heifers, Real Farms: What it Cost WI Dairy Farms to Raise Their Own Heifers in 2012; and, survey results on what WI dairy farms are paying for hired labor.

January 14 – New Concepts in Dairy Cow Management

Dr. Bob Leder, DVM – United Vet Clinic, Bear Creek

Dr. Leder chairs the WI Veterinary Medical Association Large Animal Wellbeing Committee will share examples of what local dairy farmers are doing to improve their management of cull and downer cows.

Dr. David Kammel – UW-Madison, Extension Ag Engineer

Dr. Kammel will review past, present and future building considerations for transition (dry, pre- & post-fresh) and other cows with special needs.

January 21 – Farm Tour

...more details, including directions to the farm & panel participants, will be provided during first two sessions, or contact Zen Miller in the Outagamie County UW-Extension office for more information.

10 A.M. Wichman Farms (Hwy EE, Five Corners)

...new 240 cow robotic dairy

11 A.M. Neighborhood Dairy (Van Asten Rd, Kaukauna)

...manure solids separator & bedding system

12:30 P.M. Lunch & Panel Discussion (Freedom Town Hall)

Dr. Doug Reinemann, Extension Ag Engineer/Milking System Specialist at UW-Madison, will answer questions about advanced milking systems technology, including robotics. Company reps working with host farms will also provide more details about their milking & manure separating systems.

Register for the sessions you plan to attend: ☐ January 7 ☐ January 14 ☐ January 21 (Tour)

Name(s) _____ Email _____

Address _____ City _____ Zip _____ Phone _____

Cost is \$5.00/day or \$10.00 total for all three = \$ _____ (Call or send check to UW-Extension by Dec. 31)

Waupaca County UWEX
Courthouse 811 Harding St
Waupaca WI 54981
715 258-6230

Shawano County UWEX
Courthouse, Rm 101
Shawano WI 54166
715 526-6136

Outagamie County UWEX
3365 W Brewster Street
Appleton WI 54914
920 832-5119



Join us!

March 14-15, 2014
Madison Marriott West
Madison

Presented by:





Wisconsin

Ag Women's SUMMIT

Great line-up of speakers! See inside for more details and a full agenda.

SAVE \$25 BY REGISTERING EARLY

Early Registration Fee: \$115/person
 (if received on or before February 14, 2014)

After February 14, 2014: \$140/person

Registration deadline: March 7, 2014

SAVE \$ ON HOTEL RESERVATIONS

You are responsible for your own room reservations at the Madison Marriott West. Request the "WI Ag Women's Summit" room block on or before February 14, 2014 to receive the REDUCED standard room rate (up to 4/room): \$116/night + tax. Regular rates will apply for reservations made after February 14, 2014. Call 888.745.2032 for reservations.



Get all the latest updates! www.facebook.com/Wisconsin.Ag.Womens.Summit

TO REGISTER: Complete the mail-in form below

-OR- register and pay online at wfbf.com/programsevents/event-registration/

Name(s): _____

Address: _____

City: _____ State: _____ Zip: _____ County: _____

Phone: _____ E-Mail: _____

Are you a WI Farm Bureau member? Yes ___ No ___ Are you a Badgerland Financial customer? Yes ___ No ___

Note: You do not have to be a member or customer to attend. All are invited and welcome!

Do you have special dietary needs? Yes ___ No ___ If yes, please indicate: _____

Do you require non-meat meals on Friday for Lent? Yes ___ No ___

Please mail form and payment to: WI Farm Bureau/Women's Summit, P.O. Box 5550, Madison, WI 53705

Please make checks payable to: WI Farm Bureau Foundation

2014 Wisconsin Ag Women's Summit Agenda

Day 1 - FRIDAY, MARCH 14, 2014

9:00-10:00 a.m.	Registration
10:00-11:30 a.m.	Welcome, Keynote Presentation by Chariti Gent <i>Bold Action: Charting the Course in Choppy Waters</i>
11:45 a.m.-12:45 p.m.	Lunch
1:00-2:00 p.m.	Breakout Sessions #1 (choose one) Anne Reynolds <i>The Importance of Women in Cooperative Leadership Roles</i> Dale Beaty <i>Managing Four Generations in the Workplace or on the Farm</i> Karen Gefvert <i>The State of Agriculture Policy</i> Paul Dietmann <i>Planning and Financing your Value-Added Ag Business</i>
2:15-3:15 p.m.	Breakout Sessions #2 (choose one) Peggy Olive <i>Making Your Money Work for You</i> Leah H. Ziemba <i>Regulatory Updates for Agribusiness</i> Dr. Sheila McGuirk <i>Vet Tales: Lessons from the Field (plus "Ask a Vet" open question session)</i> Lorre Kolb & <i>UW-Extension 101</i> Pamela Seelman
3:30-4:30 p.m.	Breakout Sessions #3 (choose one) Amy Manske <i>Facebook, Twitter and Pinterest—Oh my!</i> Patrick Reinsma <i>Great Wisconsin "Stay"-cations</i> Dennis Deery <i>Mobile Technology to Make Your Farm Life Easier</i> Beth Schaefer <i>Ag Literacy: Tips and Tricks on Getting into the Classroom and Engaging Students</i>
5:00-6:00 p.m.	Social
6:00-7:30 p.m.	Banquet and Program honoring 2014 AgVocate of the Year
7:30-9:00 p.m.	Entertainment by Comedy City <i>A live improv comedy show!</i>

Day 2 - SATURDAY, MARCH 15, 2014

6:30-7:30 a.m.	Workout A - Zumba with Becky Pellmar (optional)
6:30-7:30 a.m.	Workout B - Boot Camp with George Chavez (optional)
8:00-8:30 a.m.	Learn about our AgVocate of the Year (optional)
8:30-9:30 a.m.	Breakout Sessions #4 (choose one) Dannelle Gay <i>Operation \$40K: How We Saved \$40,000 in Less than a Year</i> Panel Discussion <i>Facebook Farm Pages with Amy Manske, Moderator</i> <i>Carrie Mess - "Dairy Carrie" Blog</i> <i>Daphne Holterman - Rosy Lane Holsteins</i> Patricia Faber <i>Down on the Farm: Challenges and Resources in Rural Mental Health</i> Rachael Prochaska <i>You're Online...Protect Your Personal Information</i>
9:45-10:30 a.m.	Brunch
10:30-11:30 a.m.	Wrap-Up Keynote Presentation by Chariti Gent <i>I'm REALLY Gonna Do It This Time: A Simple System for Turning Those Good Ideas into Action</i>
12:00 p.m.	Adjourn

**See reverse side for breakout session descriptions.*



UW-Extension Waupaca County
811 Harding Street
Waupaca, WI 54981

Waupaca County UW-Extension Farm & Ag Business Mailing List Update

Help us stay in touch and better serve you by providing the following updated information using any of these four options:

Mail:

UWEX Waupaca County
811 Harding Street
Waupaca, WI 54981

Email:

dana.nelson@ces.uwex.edu
Dana Nelson
Program Assistant

Phone:

715-258-6231
Dana Nelson
Program Assistant

Online:

<http://goo.gl/P317Kb>

Your Name: _____ Spouse or farm partner's name (optional): _____
...for programs targeting farm women &/or general farm business management

Farm or Company Name: _____

Address: _____

City/Town: _____ Zip: _____

Phone: _____ Cell Phone: _____

Email: _____

_____ Check here if you would like to receive our newsletter and other information by email.

Schedule Farm or Ag Business Calls

Greg Blonde, UW-Extension Agriculture Agent, makes farm and Agribusiness calls throughout Waupaca county. These appointments last 30-90 minutes, depending on schedules. UWEX support staff Dana Nelson will call ahead to schedule appointments a week or more in advance. **Check here if you would like a call or email to schedule an appointment with Greg at your farm or business location.**

_____ Yes, please call or email to set up an appointment.

Please identify your occupation (check all that apply):

- | | |
|----------------------------------|-------------------------------------|
| ____ Dairy farmer | ____ Nutritionist / Feed Consultant |
| ____ Dairy herd manager | ____ Agronomist / Crop Consultant |
| ____ Cash grain farmer | ____ Milk Plant Field Rep |
| ____ Commercial vegetable farmer | ____ Veterinarian |
| ____ Beef producer | ____ Repro Technician |
| ____ Swine producer | ____ Agriculture Instructor |
| ____ Sheep producer | ____ Financial/Tax/Legal Advisor |
| ____ Custom heifer grower | ____ Media |
| ____ Custom field crop operator | Other: _____ |

Don't delay...
reply today so we can
stay in touch !
THANKS!

_____ check here if you want us to
keep your contact information
private and not subject to public
information requests.

Waupaca County UW-Extension
Courthouse
811 Harding Street
Waupaca, WI 54981

Non-Profit Organization
U.S. Postal Paid
Waupaca, WI 54981
Permit No. 3



Upcoming Events:

Dec 2

Waupaca-Wausara Holstein
Breeders Annual Meeting
7:30PM Cedar Springs, Manawa

Dec 3

Affordable Care Act for Farms
6:30 PM Courthouse, Waupaca

Jan 7, 14, 21

Cow College
1:00 PM FVTC Clintonville

Feb 7

UWEX / DNR CAFO
Introduction & Update 9:00AM
Crystal Falls, New London

Feb 13

Waupaca Co Forage Council
Annual Meeting 10:00AM
Cedar Springs, Manawa

What's it Cost to Raise a Dairy Calf or Heifer today?



A new UW-Extension "Cost of Raising Dairy Heifers" summary report was recently published by Wisconsin county agents. The original study was done in 1998, then updated in 2007 and now again in 2013. The 34 dairy farms were surveyed earlier this year including (12 tie-stall, 13 parlor and 9 custom calf / heifer growers).

Cost for raising wet calves ranged from \$3.81 to \$5.59/calf/day with the average \$5.34/day over 68 days. Feed accounted for 45% of all calf raising expense with labor and management next highest at more than one-third of the total expense for weaning dairy calves.

The average cost for raising a dairy heifer from weaning to freshening (or returned to the dairy by custom grower) was \$1,836/heifer or \$3.04/day (range was \$2.57 to \$3.20/heifer/day). Feed cost averaged \$1,046 (57%) of the total cost or \$1.71/day.

Other expenses for raising dairy heifers in 2013 included: labor and management (\$331 or \$0.54/day); bedding, veterinary, breeding, electricity, fuel, interest and death loss (\$274 or \$0.44/day); and, fixed cost for buildings and equipment (\$210 or \$0.34/day).

Look for more details about this study from real WI farms this winter.